

ZWEI Rating Methodology

The Performance, Cost and Provider Ratings ensure that the best and most competitive offers from the top providers lead a tender process. The Solution Fit takes the client's specific requirements and needs for a successful match into account.

Provider Rating

An assessment of the provider's stability, robustness, experience and service quality.

- ✓ Stability of the organizational set-up
- ✓ Level of specialisation
- ✓ Licensing check
- ✓ Service quality

30%

Costs Rating

Total costs compared to a benchmark and median of comparable offers

- ✓ Custody fees
- ✓ Transaction fees
- ✓ Management fees
- ✓ Performance fees
- ✓ Product costs
- ✓ Other fees

30%

Performance Rating

Historic 10 year performance compared to passive benchmark & market portfolios

- ✓ Comparison against passive Benchmark
- ✓ Comparison against market portfolios
- ✓ Consistency compared to market portfolios
- ✓ Risk-adjusted

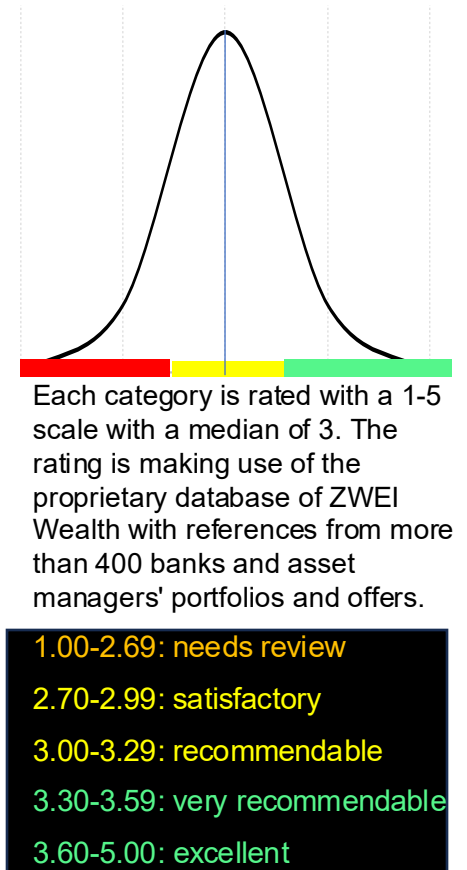
30%

Solution Fit

Matching of individual client specifics

- ✓ Qualitative elements
- ✓ Quantative elements
- ✓ Soft & subjective elements
- ✓ Input from ZWEI Wealth Expert team as well as the client

10%

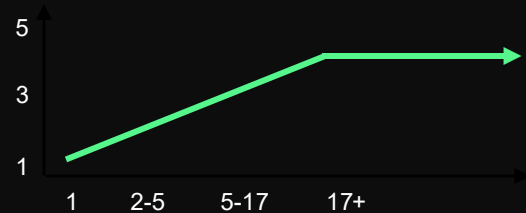


The Provider rating as a quality label

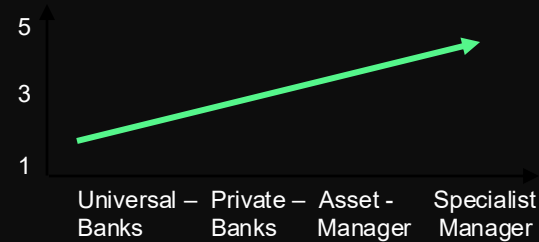
Stability, Robustness and Specialization

Onboarding & Annual review

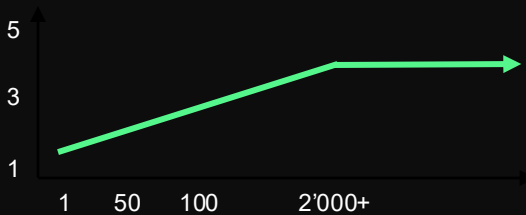
Longevity (Years)



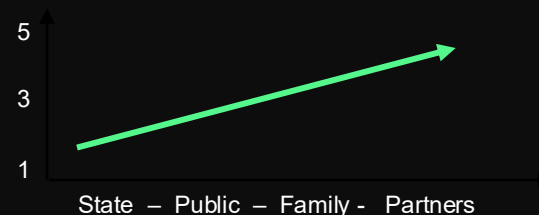
Specialization in Wealth Management



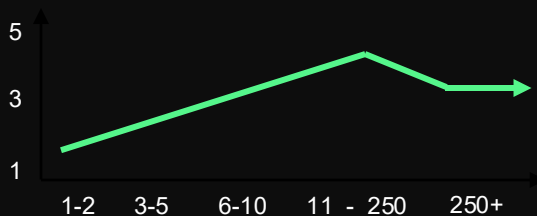
Assets under Management (CHFm)



Ownership structure



Employees

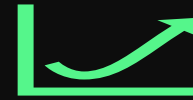


Licensing Status



Service Quality

quarterly update



Ave Track Record Rating (1-5)



Ave Solution Fit Rating (1-5)



Data Feed Quality (2-4)

Provider Rating